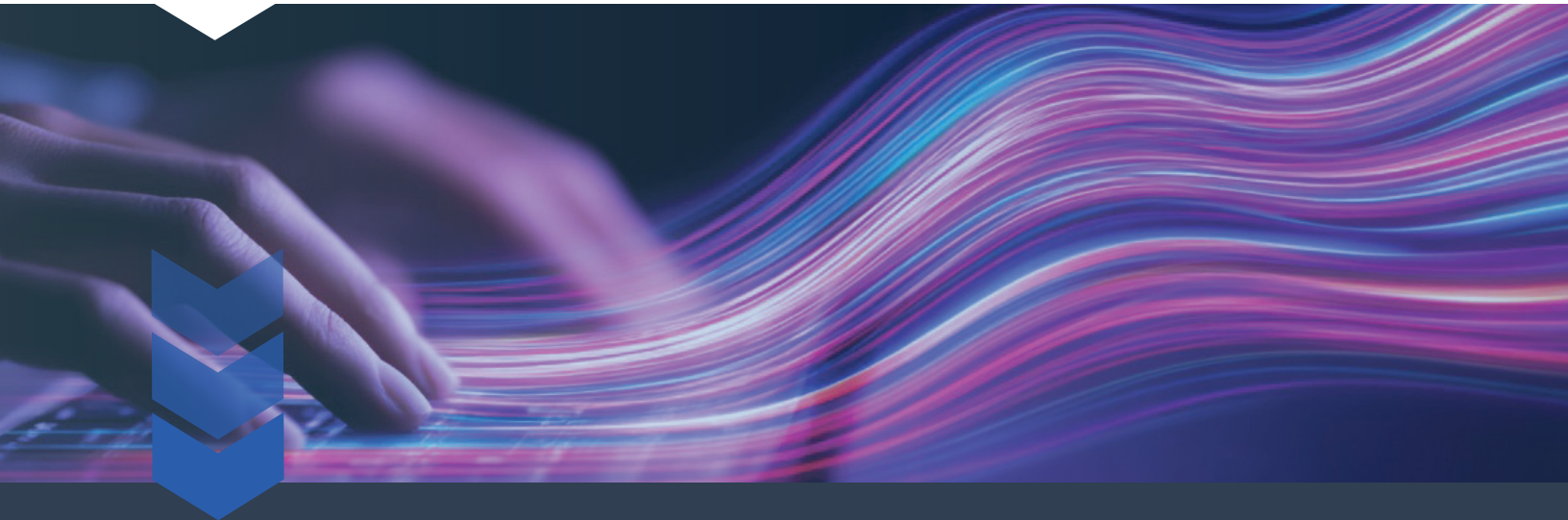


AI Enablement Program

De-risk Your AI Investment



Prioritize and validate AI use cases, then advance them into outcome-first capabilities by aligning business goals, data readiness, architecture, and operating model on Microsoft Azure.

70%
productivity
lift¹

68%
work-quality
improvement

Up to
353%
ROI over
three years

What You Get with MCA Connect's AI Enablement Program

- ✓ Early validation of feasibility and business value before production investment, reducing risk and accelerating timeline
- ✓ A clear path from pilot → production → scale
- ✓ Immediate identification and application of security, governance, and audit requirements
- ✓ Outputs designed to support Microsoft funding alignment for subsequent phases



\$ This engagement is often eligible for Microsoft funding.

1. 70% productivity lift & 68% work-quality improvement:
<https://www.microsoft.com/en-us/worklab/work-trend-index/copilots-earliest-users-teach-us-about-generative-ai-at-work>
2. Up to 353% ROI over three years:
<https://www.microsoft.com/en-us/microsoft-365/blog/2024/10/17/microsoft-365-copilot-drove-up-to-353-roi-for-small-and-medium-businesses-new-study>

The Engagement Path



STEP 1:

EXPLORE

AI NEED AND VALUE

Typical engagement: 2 to 3 weeks

Turn AI interest into a clear, executable plan.

Key outcomes

- » Prioritized AI use case portfolio
- » Identified readiness gaps, risks, and dependencies
- » Target-state AI architecture direction aligned to Azure
- » Phased roadmap from pilot to production to scale, with ranges
- » Recommended next engagement step



STEP 2:

VALIDATE

FEASIBILITY AND
PILOT DESIGN SPRINT

Typical engagement: 2 to 6 weeks

Each use case is assessed to confirm AI is the right approach before proceeding.

Key outcomes

- » Defined success criteria and exit conditions, or a no-go
- » MVP or pilot backlog with dependencies and risks
- » Either a working proof of value or a production-ready plan, based on what best reduces risk



STEP 3:

SCALE

THE OPERATING
MODEL

Ongoing engagement with flexible consumption

Enable consistent AI delivery across multiple initiatives. Delivery is tied to measurable workflow KPIs, with iteration based on observed performance.

Key outcomes

- » Ongoing delivery of prioritized AI use cases and agents
- » Faster time to value across initiatives
- » Architectural consistency as solutions move into production
- » A repeatable intake, prioritization, and delivery rhythm

Why MCA Connect?

20+ years in supply chain transformation

3-time Microsoft Global Supply Chain Partner of the Year

Outcome-driven. Technology-enabled.

Your Next Step

Join one of our AI architects for a quick alignment session to confirm sponsorship, data access, and the correct starting path.

